<table>
<thead>
<tr>
<th>Occupation Norms Descriptions</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Automotive Mechanic</strong></td>
</tr>
<tr>
<td>$N = 94$</td>
</tr>
<tr>
<td>$SD = 11.2$</td>
</tr>
<tr>
<td><strong>Engineer</strong></td>
</tr>
<tr>
<td>$N = 105$</td>
</tr>
<tr>
<td>$SD = 8.7$</td>
</tr>
<tr>
<td><strong>Installation/Maintenance/Repair</strong></td>
</tr>
<tr>
<td>$N = 112$</td>
</tr>
<tr>
<td>$SD = 8.4$</td>
</tr>
<tr>
<td><strong>Industrial/Technical Sales Representative</strong></td>
</tr>
<tr>
<td>$N = 133$</td>
</tr>
<tr>
<td>$SD = 7.9$</td>
</tr>
<tr>
<td><strong>Skilled Tradesperson (e.g., electrician, welder, carpenter)</strong></td>
</tr>
<tr>
<td>$N = 153$</td>
</tr>
<tr>
<td>$SD = 8.9$</td>
</tr>
<tr>
<td><strong>Transportation Trades/Equipment Operator (e.g., truck driver, heavy equipment operator)</strong></td>
</tr>
<tr>
<td>$N = 126$</td>
</tr>
<tr>
<td>$SD = 9.4$</td>
</tr>
</tbody>
</table>
| Combined Occupation Norms Descriptions | Mechanical Trades (e.g., mechanic, installation/maintenance/repair, electrician, welder, carpenter) | Mechanical trade occupations in various industries, including Aerospace/Aviation, Construction, Energy/Utilities, Government/Public Service/Defense, Information Technology/High-Tech/Telecommunications, Manufacturing/Production, and Transportation/Warehousing.  
\[ N = 387 \]  
\[ \text{Mean} = 47.5 \]  
\[ SD = 9.4 \] |
|-----------------------------------------|----------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------|
| Automotive and Aircraft Mechanic       | Automotive and aircraft mechanic positions in various industries, including Aerospace/Aviation, Government/Public Service/Defense, and Transportation/Warehousing.  
\[ N = 122 \]  
\[ \text{Mean} = 46.1 \]  
\[ SD = 10.7 \] |
## Industry Norms Descriptions

### Manufacturing/Production

Various occupations in manufacturing and production industries.

- **N** = 580
- **Mean** = 43.8
- **SD** = 10.5

#### Occupation Characteristics (of those who reported occupation)

- 0.3% Accountant, Auditor, Bookkeeper
- 1.3% Administrative Assistant, Secretary, Clerk, Office Support
- 0.7% Aircraft Mechanic, Service Technician
- 0.3% Automotive Mechanic
- 1.0% Customer Service Representative
- 10.4% Engineer
- 0.3% Food Services Occupations
- 0.3% Housekeeper, Janitor, Building Cleaner
- 0.3% Human Resource Occupations
- 0.7% Information Technology Occupations
- 7.7% Installation, Maintenance, Repair
- 9.1% Sales Representative
- 19.5% Skilled Tradesperson
- 10.1% Transportation Trades/Equipment Operator
- 37.9% Other

#### Position Type/Level Characteristics

- 19.1% Blue Collar
- 56.7% Hourly/Entry Level
- 2.9% Supervisor
- 5.7% Manager
- 0.3% Director
- 0.5% Executive (e.g., CEO, CFO, VP)
- 8.3% Professional/Individual Contributor
- 0.5% Self-Employed/Business Owner
- 5.9% Not Specified

### Energy/Utilities

Various occupations in energy and utilities industries.

- **N** = 135
- **Mean** = 48.1
- **SD** = 9.2

#### Occupation Characteristics (of those who reported occupation)

- 0.8% Automotive Mechanic
- 0.8% Customer Service Representative
- 5.5% Engineer
- 0.8% Housekeeper, Janitor, Building Cleaner
- 1.6% Human Resource Occupations
- 13.3% Installation, Maintenance, Repair
- 4.7% Sales Representative
- 20.3% Skilled Tradesperson
- 11.7% Transportation Trades/Equipment Operator
- 40.6% Other

#### Position Type/Level Characteristics

- 36.3% Blue Collar
- 32.6% Hourly/Entry Level
- 8.2% Supervisor
- 6.7% Manager
- 0.7% Director
- 0.0% Executive (e.g., CEO, CFO, VP)
- 8.9% Professional/Individual Contributor
- 1.5% Self-Employed/Business Owner
- 5.2% Not Specified